

# 2016 ANNUAL REPORT



# 2017 AGENDA

## VERIFICATION OF QUORUM

Catherine Paraschos,  
Chairperson

## CHAIRPERSON'S REPORT

Catherine Paraschos,  
Chairperson

## PRESIDENT'S REPORT

Keith Kearney

## APPROVAL OF MINUTES OF 2016 MEETING

Catherine Paraschos,  
Chairperson

## REPORT OF THE TREASURER

Allan Griffin, Jr.

## UNFINISHED BUSINESS

Catherine Paraschos,  
Chairperson

## NEW BUSINESS, OTHER THAN ELECTIONS

Catherine Paraschos,  
Chairperson

## ELECTION OF DIRECTORS

Dorothea Pickens

## ADJOURNMENT

Catherine Paraschos,  
Chairperson

## DRAWING FOR DOOR PRIZES

Jana (Anders) Gonzales



## VISION STATEMENT

InvesTex Credit Union will develop lasting relationships that promote our members' quality of life and financial well-being.

## MISSION STATEMENT

InvesTex Credit Union is dedicated to the highest quality service for its members, while maintaining a solid financial foundation. Our core values reflect the strong character of our members and our growing relationship with them.

## OPERATIONAL CHANGES

- At the end of January 2016, the credit union completed a full conversion of its Core Computer System, Online Banking, Bill Pay and Mobile Banking. The credit union also implemented a new phone system at the same time as the multiple conversions.
- In May of 2016, the credit union completed construction and opened the FM 1960 Branch and Corporate Office two miles west of Highway 59. The beautiful new facility provides greater access for members in both the Aldine and Humble areas. It also provides for greater safety and security for the credit union computer systems housed in a carefully designed area within the facility.
- The credit union began and completed the remodel of the Aldine Branch at 905 Aldine Bender Road. The outside of the building received a new roof and various other design feature improvements while the interior downstairs and upstairs received a complete renovation resulting in a beautiful new building for both members and staff.
- The credit union initiated the transition to Electronic Titling for vehicle titling which is already a requirement in many states and soon to be so in Texas. Full implementation is expected in 2017.
- The credit union implemented Card Valet at the end of 2016 and early 2017 allowing members to take control of their credit union debit cards. The new and free service allows members to turn off and turn on their own debit cards from their phones, receive alerts based on transaction by amount and location as well as low balance alerts. Members can limit transaction amounts and manage other aspects of their debit cards.
- The credit union implemented (as in prior years) an avalanche of new regulatory changes during 2016 ensuring compliance in an ever challenging and over regulated environment.
- The credit union continues to evaluate and update facility access and security controls, fraud prevention controls, and measures to ensure the integrity, security, and privacy of member information.



1952

Aldine Teachers Credit Union was established by W.W. Thorne, Superintendent of Aldine ISD



1973

Membership expanded to include North Harris County Junior College, Humble ISD & Spring ISD



1976

Main Office built by Aldine High School students



1985

Drive-thru lanes added to the Main Office





## BOARD OF DIRECTORS

### TERM EXPIRATION DATES

AS OF 12/31/2016

#### **CATHERINE PARASCHOS**

(Position 2) – Chairperson – April 2018

#### **DR. BOB WILLIAMS**

(Position 3) – Vice Chair & Building  
Committee Chair – April 2018

#### **DOROTHEA PICKENS**

(Position 5) – Secretary, Supervisory &  
Nominating Committee Chair – April 2019

#### **ALLAN GRIFFIN JR.**

(Position 9) – Treasurer, ALCO,  
Compensation Chair – April 2017

#### **ELLIOTT LANSFORD**

(Position 1) – Director – April 2018

#### **STEPHEN HAVEMANN**

(Position 7) – Director – April 2017

#### **PHYLLIS KENNEDY**

(Position 8) – Director – April 2017

#### **TERESA DOSSMAN**

(Position 6) – Director – April 2019

#### **JIM WOODWARD**

(Position 4) – Director – April 2019

## MANAGEMENT

#### **KEITH KEARNEY**

CEO/President

#### **DEBRA WEIR**

Executive Vice President

#### **JANA (ANDERS) GONZALES**

Vice President Business &  
Community Development/Marketing

#### **GARY HUGO**

Vice President Branch Administration

#### **MARTHA MIRELES**

Vice President Lending

#### **KELLY PAYNE**

Vice President Human Resources

#### **GAIL RUSSELL**

Vice President Operations

#### **JOHN TOMSON**

Vice President Information Technology



**2000**

Remote services such as FREE  
online banking, bill pay, and call  
center services were introduced



**2002**

Membership reaches 13,000



**2004**

Name changed to InvesTex Credit  
Union to reflect the growing field  
of membership.



**2005**

Membership expanded to include  
the geographical area of Lone Star  
College System.

# 2016 Annual Meeting Minutes April 13, 2016

Directors present were Catherine Paraschos, Dottie Pickens, Teresa Dossman, Elliott Lansford, Allan Griffin, Dr. Bob Williams, James Woodward, Phyllis Kennedy and Stephen Havemann. Committee Member B. Jack Wilson attended as did the credit union management team, various employees and members of the credit union.

Jana Gonzales, VP of Business and Community Development, welcomed members in attendance and introduced the Board of Directors and CEO.

Ms. Gonzales led the attendees in the Pledge of Allegiance, the Texas Pledge of Allegiance and the invocation, after which dinner was served.

Ms. Gonzales announced the six scholarship winners; Bailey Cresswell, Spring ISD, Spring High School; Sterling Harris, Spring ISD, Carl Wunsch High School; Stephanie Hernandez, Humble ISD, Humble High School; Rachel Piper, Klein ISD, Klein Collins High School; Stephanie Guevara, Aldine ISD, Eisenhower High School (Ellis & Clydine Kuehn Scholarship recipient) and Liliana Gallegos, Aldine ISD, Davis High School (Lewis Adcock Scholarship recipient). Each scholarship winner was introduced to the members in attendance and presented their award by the Chairperson of the Board, Ms. Catherine Paraschos and the President/CEO, Mr. Keith Kearney.

The annual meeting was officially called to order at 7:43 p.m. The Board Chairperson, Catherine Paraschos, ascertained that a quorum was present as required. She recognized the Board of Directors, the credit union staff and the members. Ms. Paraschos then called upon Mr. Keith Kearney, CEO, to present the President's Report.

Mr. Kearney noted this was his 13th Annual Meeting at InvesTex Credit Union and his 12th year as the President. He thanked the Board for their support and recognized the staff - especially his management team - and thanked the members in attendance with a special recognition to the parents of the scholarship winners. Mr. Kearney took a moment to introduce Mr. Shaun Callahan who is the new Financial Advisor for the membership who also was in attendance.

Mr. Kearney noted the credit union had continued to grow and expand in 2015. Community involvement remained a primary focus of the credit union as Mr. Kearney explained how 46 families with 167 children were able to have a memorable Christmas which otherwise might have been denied to them.

During the past year, Mr. Kearney noted the credit union consolidated the credit card products into Gold and Platinum cards with and without rewards. A new secured Gold MasterCard was introduced as a means to start or rebuild a credit history for those members with little or challenged credit. Also in 2015, credit and debit cards were converted to the new EMV chip technology for greater security and convenience for cardholders. For credit union staff, the Board of Directors approved and implemented a Defined Benefit Plan.

The groundbreaking for the new corporate office and a total conversion of all e-services: online banking, bill pay, mobile banking and check capture and ARU occurred in 2015. The computer conversion was completed in January 2016 while the corporate office/branch is scheduled to open in May 2016.

Mr. Kearney noted other credit union accomplishments before ending his report by referencing InvesTex Credit Union's vision and mission statements.

Ms. Paraschos presented the Annual Meeting Minutes from 2015 for review.

Upon motion by Elliott Lansford, seconded by Linda Paxton, it was unanimously voted to accept the minutes of the 2015 Annual Meeting as presented.

Ms. Paraschos called on Mr. Allan Griffin to present the Treasurer's Report. Mr. Griffin noted in 2015, the credit union reflected strong overall growth across the board. Total loans to members reached a milestone of \$100,000,000 and closed the year at \$100,883,228. In addition, the credit union's capital position continues to be exceptionally strong at 9.78% as of December 31, 2015. He advised the members that the continuing financial strength of the credit union is detailed in the Annual Report and stands as presented.

Upon motion by Allan Griffin, seconded by Bill Greanias, it was unanimously voted to accept the Treasurer's report as presented.

Ms. Paraschos asked if there was any Unfinished Business. There was none.

Ms. Paraschos asked if there was any New Business (other than Elections).

There was none.

Ms. Paraschos called on Mr. Elliott Lansford to give the Nominating Committee report. Mr. Lansford first thanked the credit union management as well as his Committee Members, Ms. Catherine Paraschos and Dr. Bob Williams for their contribution to the nomination process. Mr. Lansford then introduced the nominees being presented for election: Mr. James Woodward (Position #4), Ms. Dorothea Pickens (Position #5), Ms. Teresa Dossman (Position #6), Mr. Stephen Havemann (Position #7) and Ms. Phyllis Kennedy (Position #8). Mr. Lansford explained that all nominees had met the qualifications to be elected to the Board and confirmed there were no nominations by petition as required by the election rules.

Therefore, upon motion by Elliott Lansford, seconded by Gloria Lansford, it was unanimously voted to accept the election of the nominees as presented.

Ms. Paraschos called for the adjournment of the Annual Meeting at 8:42 p.m.

Upon motion by Teresa Dossman, seconded by James Woodward, the meeting was declared adjourned at 8:42 pm.



**2005**

First two branches were deployed:  
Cypresswood and Atascocita



**2006**

Membership reaches 14,500



**2006**

Mortgage products were  
introduced to the membership



**2007**

Implemented the  
"Adopt-A-School" program

# Treasurer's Report

InvesTex Credit Union is an incredible organization. The continuing success of our member owned cooperative institution is the direct result of great members, great employees and great leadership. In 2016, we all took a giant leap by opening our newest location on FM 1960 that includes our new corporate headquarters. We also remodeled our original home office on Aldine Bender to make it equal to any branch location in our system. These moves demonstrate a very strong commitment to our membership and the communities we serve. Although we don't have any new locations on the horizon for 2017, we do expect to continue to grow in membership and assets as we meet the needs of the InvesTex family.

There were many surprises in 2016 but none of them threw our credit union off course. We met every challenge and continued to move forward while many organizations struggled with the economic and social difficulties around them. Our single minded focus on providing the best financial services possible to our members has led us to new heights. Sticking with the policies that have brought us this far, we continue to offer exceptionally low loan rates, competitive deposit rates and unique and exciting promotions.

The year reflected strong overall growth during 2016. Home Equity, Vehicle and Signature loans led the way with 15.92%, 5.37% and 3.59% growth over 2015 respectively. The credit union continues to expand mortgage and home equity lending by providing low closing costs, low loan rates and flexible terms resulting in more than \$13.32 million in well underwritten mortgage loans and \$4.82 million in home equity loans. Overall the credit union's assets grew 1.19% while deposits grew .75%. Total Equity grew 5.41%.

InvesTex Credit Union enlisted the services of CliftonLarsonAllen LLP to conduct the Supervisory Committee Annual Review of the books and records of the credit union for the 12-month period ended March 31, 2016. The review was accomplished in accordance with the National Credit Union Administration Rules and Regulations and the Federal Credit Union Act. The Texas Credit Union Department also performed an examination of InvesTex Credit Union as of December 31, 2016, and we are pleased to report that the credit union continues to be a strong and efficiently managed institution.

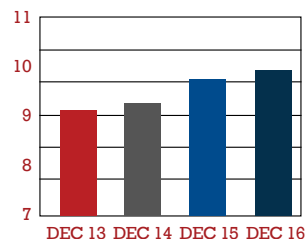
As always, we must thank each of you for your continued support and involvement with our credit union. When you are planning to buy a vehicle or look for a new home, remember to check with InvesTex first. Your loyalty is a big part of our success and it should not end there. Let your friends, neighbors, relatives and coworkers know how valuable your membership is to you.

In a year with so many changes, we especially want to thank the InvesTex staff for their efforts in making life better for you. Our common goal is the financial success of every member of the credit union and every employee from CEO to front line Customer Service Representative shares that goal. We believe our credit union is strongest when our members are financially sound and we will continue "Investing in Texas by Investing in You!"

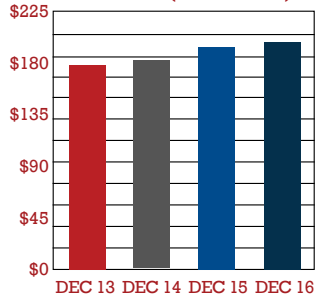
Thank you,

Allan Griffin, Jr.  
Treasurer

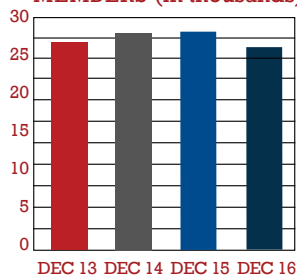
**CAPITAL TO ASSET RATIO (%)**



**ASSETS (in millions)**



**MEMBERS (in thousands)**



**2007**

Enhanced security for online banking users



**2007**

Merger with Associates Mutual Credit Union expanded membership to almost 20,000



**2008**

Tomball Grand Opening



**2011**

New flagship branch built in the Heights

**STATEMENT OF CONDITION**  
As of December 31

	2016	2015
<b>ASSETS</b>		
LOANS TO MEMBERS	102,925,913	100,883,228
ALLOWANCE FOR LOAN LOSSES	(630,995)	(463,576)
TOTAL ACCOUNTS RECEIVABLE	252,500	79,820
CASH IN BANK/ON HAND	2,311,999	2,862,420
INVESTMENTS	64,145,375	66,070,742
ALL OTHER ASSETS	17,179,565	14,556,039
<b>TOTAL ASSETS</b>	<u>186,184,357</u>	<u>183,988,672</u>
<b>LIABILITIES</b>		
ACCOUNTS PAYABLE	2,015,825	1,747,298
<b>TOTAL LIABILITIES</b>	<u>2,015,825</u>	<u>1,747,298</u>
<b>EQUITY</b>		
MEMBER SHARES	166,683,458	165,437,042
MEMBER CAPITAL	17,485,073	16,804,332
<b>TOTAL EQUITY</b>	<u>184,168,531</u>	<u>182,241,375</u>
<b>LIABILITIES + EQUITIES</b>	<u>186,184,357</u>	<u>183,988,672</u>

**OPERATING STATEMENT**  
As of December 31

<b>INCOME</b>		
INCOME FROM LOANS	4,750,469	4,699,286
INVESTMENT INCOME	1,552,354	1,651,651
OTHER INCOME	3,848,408	3,834,203
<b>TOTAL INCOME</b>	<u>10,151,230</u>	<u>10,185,140</u>
<b>EXPENSE</b>		
OPERATIONS EXPENSES	8,013,176	8,014,292
LOAN LOSSES	752,748	554,026
OTHER EXPENSES	239,582	262,630
<b>TOTAL EXPENSES</b>	<u>9,005,506</u>	<u>8,830,947</u>
<b>NET BEFORE DIVIDENDS</b>	1,145,724	1,354,193
<b>DIVIDENDS</b>		
TOTAL SHARES	57,627	68,858
TOTAL CHECKING	24,507	29,356
TOTAL IRA SHARES	71,328	58,788
TOTAL IRA	30,536	35,742
TOTAL CERTIFICATES	128,482	141,669
<b>TOTAL DIVIDENDS</b>	<u>312,480</u>	<u>334,412</u>
<b>NET AFTER DIVIDENDS</b>	833,245	1,019,781
GAIN (LOSS) ON SELL OF INVESTMENTS	250	0
DISPOSITION OF ASSETS	665	4,256
OTHER NON-OP GAIN (LOSS)	0	294,762
<b>TOTAL NON-OP INC/EXP</b>	<u>915</u>	<u>299,017</u>
<b>NET INCOME</b>	<u>834,160</u>	<u>1,318,799</u>



WE ARE HAPPY TO HELP!



## COMMUNITY INVOLVEMENT



Grantham Middle School  
ALDINE ISD



Grace England EC Pre-K  
KLEIN ISD



Vines EC Pre-K  
ALDINE ISD



Burchett Elementary  
SPRING ISD



Atascocita Springs Elementary  
HUMBLE ISD



2016 Scholarship Winners  
INVESTEX CREDIT UNION



Bowling Tournament  
HOUSTON CHAPTER OF CREDIT UNIONS



2012

Atascocita Building and Mobile Banking introduced



2013

Merger with StarTrust Federal Credit Union expanded membership to almost 27,000



2014

Implemented Full eBranch



2015

Broke Ground on the New FM 1960 Branch/Corporate Office



2016

FM 1960 Branch/Corporate Office Opens



## LOCATIONS

### Aldine Branch

905 Aldine Bender  
Houston, TX 77032

### Atascocita Branch

5212 Atascocita Rd.  
Humble, TX 77346

### NLW-Heights Branch

1614 N. Durham  
Houston, TX 77008

### Cypresswood Branch

230 Cypresswood Dr.,  
Suite H  
Spring, TX 77388

### Tomball Branch

24922 Tomball Pkwy,  
Suite 100  
Tomball, TX 77375

### FM1960 Branch & Corporate Office

8404 FM 1960 Bypass West Rd.  
Humble, TX 77338

## HOURS OF OPERATION CONTACT INFORMATION

### Lobby Hours

Monday-Friday (except Thursday)  
8:30am to 5:00pm

Thursday  
9:00am to 5:00pm

Saturday  
8:30am to 3:00pm

### Drive-Thru Hours

Monday-Friday  
8:30am to 6:00pm

Saturday  
8:30am to 3:00pm

### eBranch

Monday-Friday  
8:30am to 6:00pm

Saturday  
8:30am to 3:00pm

### Office:

(281) 449-0109

### Toll Free:

(866) 449-0109

### Fax (Main):

(281) 449-3649

### Audio Response:

(281) 442-4917

### Toll-Free Audio Response:

(866) 298-4917

### Visit Us Online:

[InvesTexCU.org](http://InvesTexCU.org)

### Email:

[Info@InvesTexCU.org](mailto:Info@InvesTexCU.org)



iPhone



Android



This credit union is  
federally insured by the  
National Credit Union  
Administration.